

viettel
construction



PROFILE

Viettel Construction Joint Stock Corporation



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Create
A New Life

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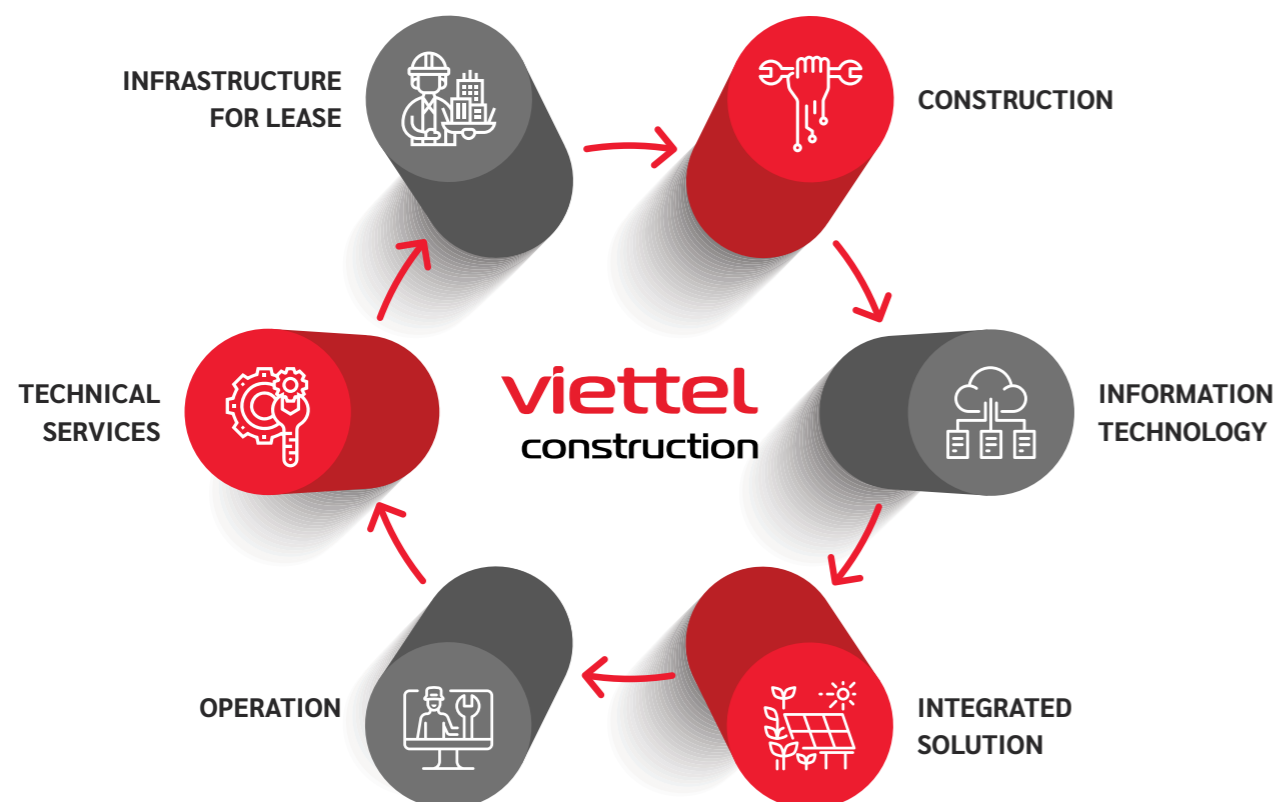
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CHAPTER 1: INTRODUCTION

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GENERAL INTRODUCTION

Viettel Construction Joint Stock Corporation was established on 30th October 1995, is a member that is inseparable from the ecosystem of Viettel Group. Possessing a workforce of 11,000 people and an operation network spreading in 63 cities and provinces across the country, Viettel Construction is the leading provider of technical services in Vietnam through 6 main strategic business fields:



Through 28 years of development, Viettel Construction has built a domestic telecommunication network infrastructure system with more than 50,000 base transceiver stations (BTS), 320,000 km of fiber optic cable (equivalent to 8 times of

the earth equator), covering 100% of Vietnam's national territory that consists of islands and remote areas. Also, the corporation has contributed in building telecommunications infrastructure in 10 countries in Asia, Africa and America.

CORE VALUES

HUMAN RESOURCES

Viettel Construction considers human resources as the central core value that is the most precious asset of the organisation, honoring each person, each position in the Corporation is the most suitable and flexible person. With the principle of building the best position, Viettel Construction people show through 06 qualities: Best posture - Strictest discipline - Best knowledge - Fastest adaptation - Best practice - Highest efficiency.

PROCESS

Possessing a detailed and professional set of processes at each department level, Viettel Construction is currently operating with the goal of always meeting customer needs in the shortest time.

TECHNOLOGIES

Applying modern technologies to the products and services being provided, Viettel Construction is currently the leading enterprise in terms of technical-based services in Vietnam.

MANAGEMENT

Viettel Construction builds its next generation of managing staff from the district level, in the spirit that the technician can do business and management (3 in 1 capacity).



VISION

Become the most effective investor, operator and provider of smart products and services.



MISSIONS

Promote industrial revolution 4.0 to businesses and households. Providing services on the basis of professional techniques, high quality and competitive costs at global scale.

KEY MILESTONES



1995 - 2003

- ▶ Establishment of Viettel Construction Enterprise (the predecessor of Viettel Construction Corporation) directly under Viettel Company (known as Viettel Group today).
- ▶ The enterprise constructed the foundation of the pillar and erected domestic and international antenna poles with high quality such as: Tuyen Quang TV station's 120m antenna pole, Laos Central TV station's 140m antenna pole, antenna poles for the Company of Laos Telecom in Vientiane.

2004 - 2009

- ▶ The Construction Enterprise changed its name to Viettel Construction Company.
- ▶ In 2006, the decision was made to change the operation form from dependent to independent accounting organisation with a new transaction name: Viettel Construction One-member State Limited Liability Company.
- ▶ In December 2007, network construction was carried out in the Kingdom of Cambodia.

2010 - 2017

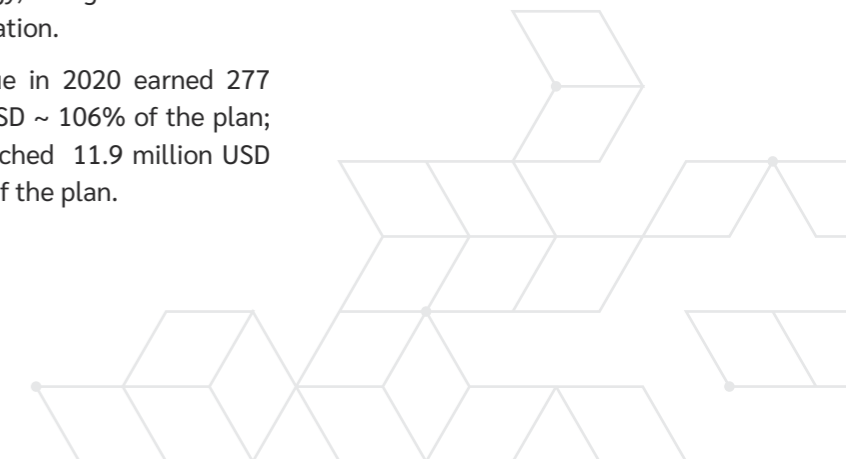
- ▶ In 2010, Viettel Construction focused strongly on building 3G network infrastructure. Viettel Group's 2G and 3G network infrastructure is the largest network in Vietnam.
- ▶ On January 15, 2010, Viettel Construction Limited Company became Viettel Construction Joint Stock Company.
- ▶ In 2011, Viettel Construction started organising a construction force in Haiti.

2018 - 2020

- ▶ In 2014, established 03 companies in overseas markets those are Cameroon, Burundi and Tanzania.
- ▶ In 2015, completed procedures with the Ministry of Planning and Investment on licensing operations in Laos and Myanmar markets.
- ▶ Became the leading digital technology service provider in Vietnam.
- ▶ Officially operated on 5 main businesses: Infrastructure investment for lease, Civil construction, Information technology, Integrated Solution and Operation.
- ▶ Revenue in 2020 earned 277 million USD ~ 106% of the plan; Profit reached 11.9 million USD ~ 136% of the plan.

2021 - 2025

- ▶ Become the most effective investor, operator and provider of smart products and services.
- ▶ The target by 2025 is to become a billion-dollar company
- ▶ Digital maturity reaches 5/5 according to TMForum standard.



OVERVIEW OF SERVICE ECOSYSTEMS



INFRASTRUCTURE FOR LEASE

- 1. BTS infrastructure for lease.
- 2. Transmission infrastructure for lease.
- 3. Energy infrastructure for lease.
- 4. IOT infrastructure for lease.
- 5. Inbuilding (Broadband, DAS).



CONSTRUCTION

- 1. Consultancy on construction and architecture.
- 2. Civil and industrial construction.
- 3. Construction and installation of telecommunication infrastructure.



OPERATION

- 1. Installing, operating and optimizing infrastructure including telecommunications network, information technology, solar energy.
- 2. Operation and maintenance of telecommunications infrastructure.
- 3. Service of operating solar energy system.



TECHNICAL SERVICES

- 1. Provide technical services for household/enterprises.
- 2. Solar energy system monitoring, operation, and maintenance services.



INTEGRATED SOLUTION

- 1. ICT solutions (wifi, camera, ...).
- 2. Electromechanical and solutions (electronics, engineering electricity).
- 3. Solar power solutions.
- 4. Smart solutions (Smart home, Smart city).
- 5. Household equipment and appliances

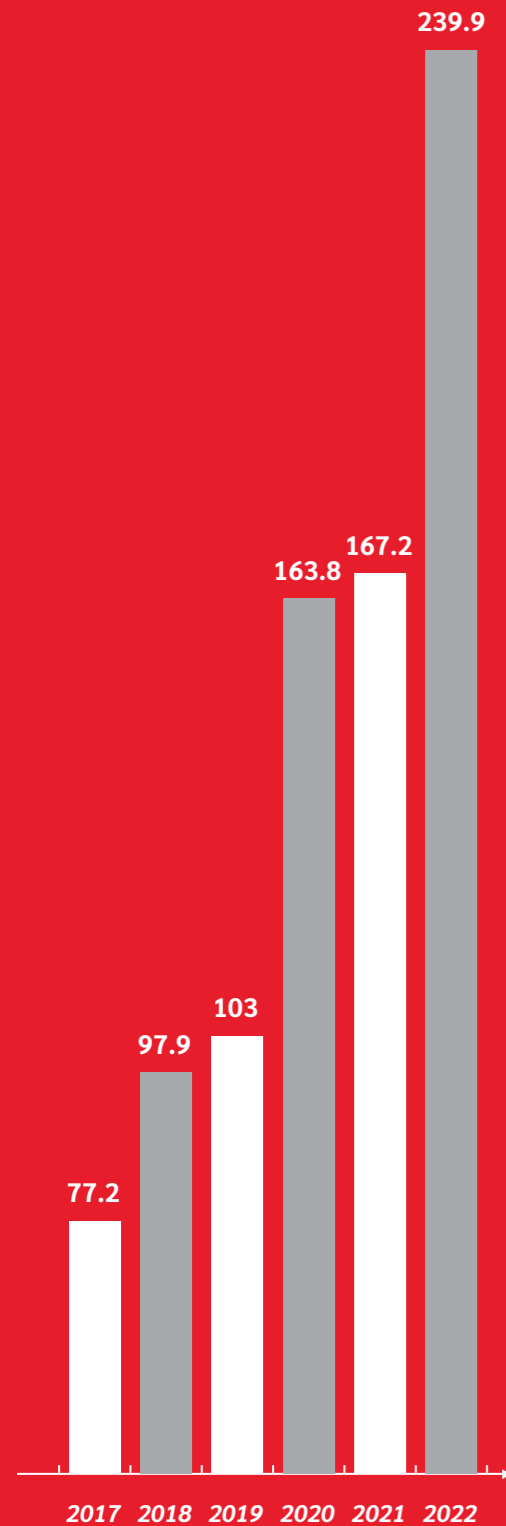


INFORMATION TECHNOLOGY

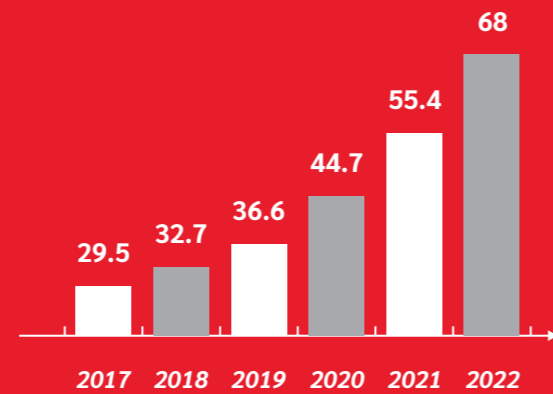
- 1. Enterprise digital transformation consultancy.
- 2. IT implementation and operation consulting services.
- 3. Outsourcing IT solution services.
- 4. Enterprise Management and Business softwares.

FINANCIAL HIGHLIGHTS

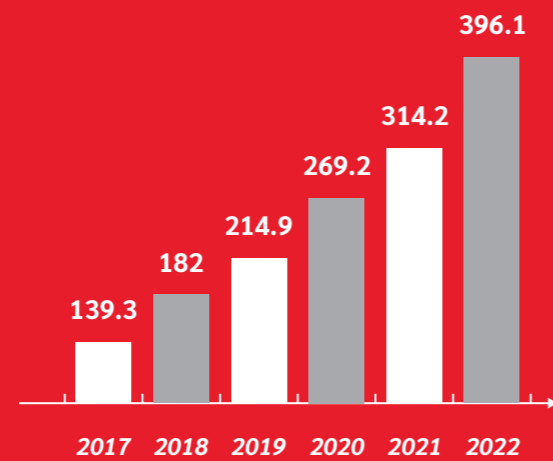
1. ASSET
Unit: Million USD



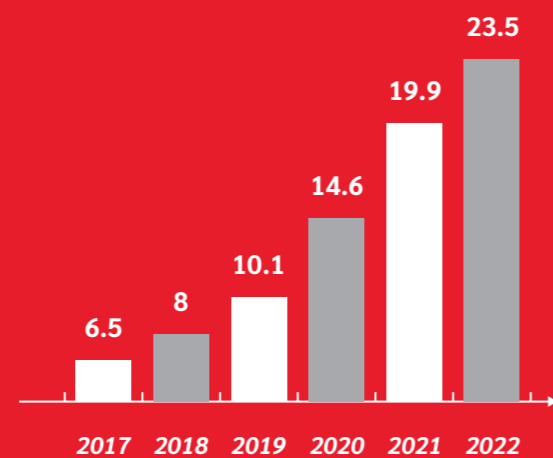
2. EQUITY
Unit: Million USD



3. NET REVENUE
Unit: Million USD



4. BEFORE TAX PROFIT
Unit: Million USD

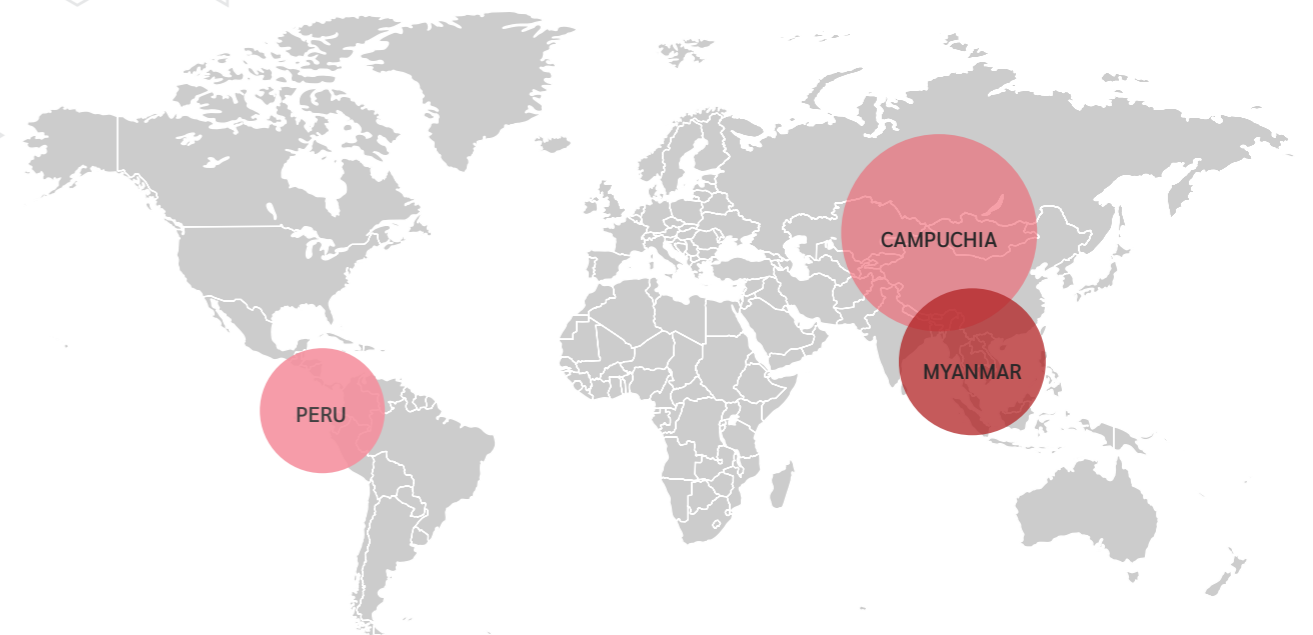
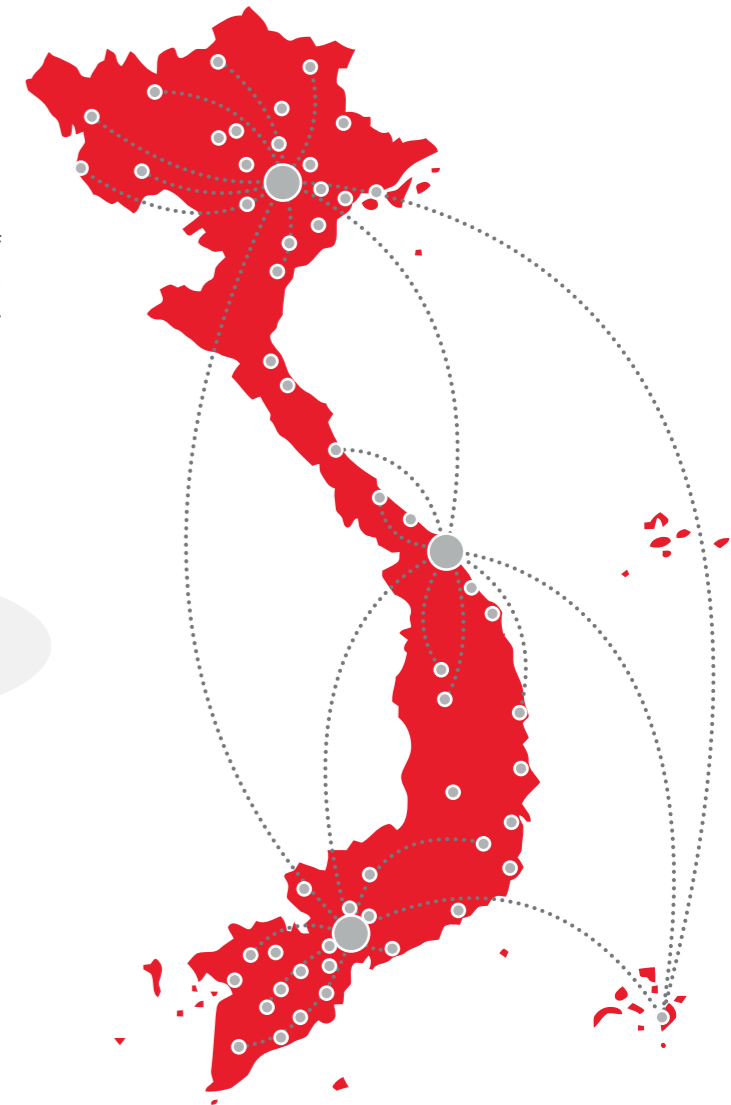


NETWORKING

Viettel Constructions has 11,000 highly-qualified employees who are experienced and capable of providing technical services and operates in 63 provinces and cities (including islands and border areas) and 3 countries worldwide.

63 Branches/ Provinces and cities

03 Countries



CHAPTER 2: STRATEGIC CUSTOMER- ORIENTED SOLUTIONS

■ INDIVIDUAL CUSTOMER SOLUTIONS

Service Ecosystem _____	16
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■ ENTERPRISE CUSTOMER SOLUTIONS

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Design consultancy, renovation and repair, construction of houses



Interior finishing and equipment installation



Consulting, designing and electronic and household equipment installing



Wifi and camera solutions



INDIVIDUAL CUSTOMER SOLUTIONS



ENCLOSED SERVICE ECOSYSTEM



Solar Care Services



Home Care Services



Design consultancy and installation of solar energy equipment



Smart Home

B2C CONSTRUCTION SERVICES

With experience in constructing thousands of villa and single house projects nationwide, Viettel Construction provides civil construction services (VCCHomes) and tectonics happy homes all over the country. We are proud to have a staff of 11,000 highly qualified staff

working from district/commune level with modern technology equipment. Currently, VCCHomes civil construction services (under Viettel Construction) are truly the reliable choice of people.

CONSTRUCTION SERVICES WITH 3 STANDARD COMMITMENT



PRICE STANDARD





QUALITY STANDARD





TIMING STANDARD



We are committed to not increase costs during the construction process, even though the market price fluctuates.

Professional construction quality management system, applying international standard ISO 9001: 2015.

Human resources, materials and machinery ensure the construction on time or faster than the committed schedule.

SERVICES PROVIDED



DESIGN CONSULTANCY



INTERIOR COMPLETION



BASIC COMPLETION



WHOLE PACK COMPLETION



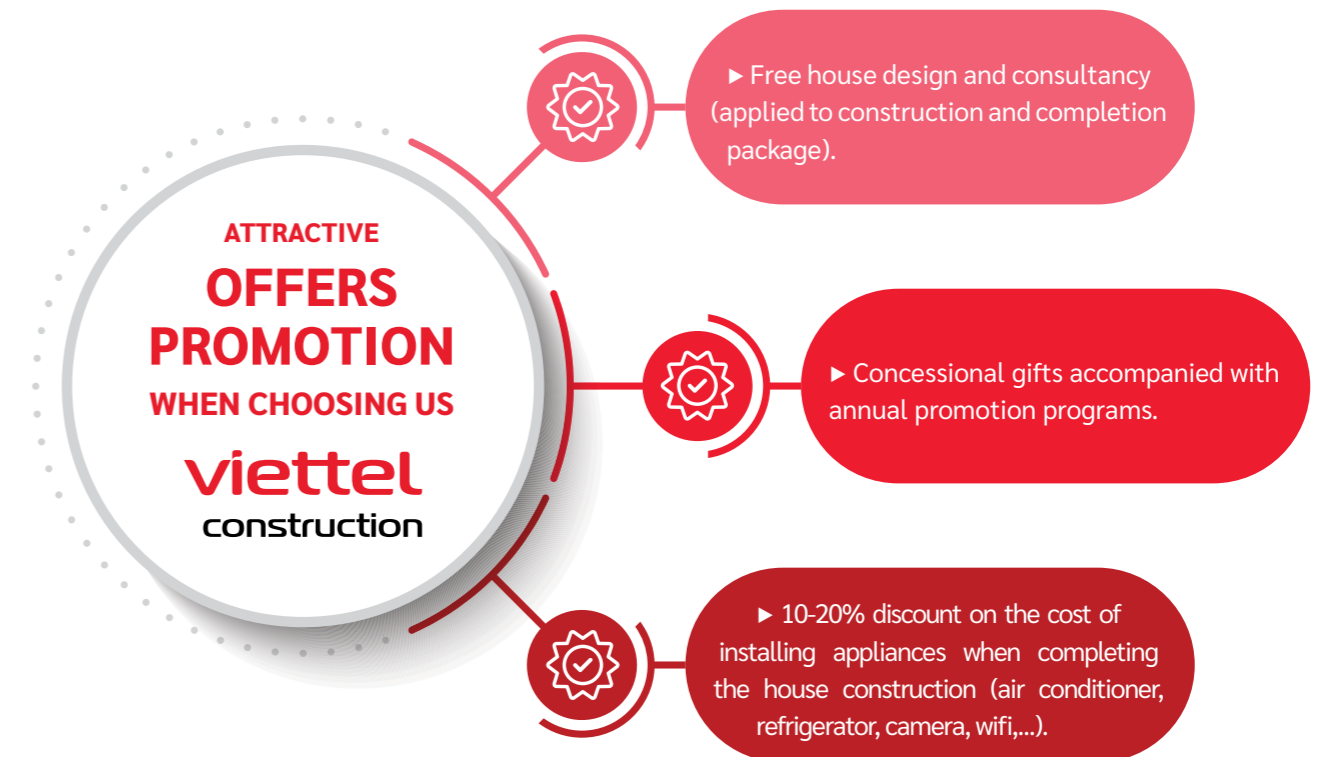
RENOVATIONS



SUPPLY OF FINISHING MATERIALS



▶ INDIVIDUAL CUSTOMER SOLUTIONS



INDIVIDUAL CUSTOMER SOLUTIONS ◀

1000+ projects have been completed separately in 2022

VARIABLE STYLES OF ARCHITECTURE ARE BUILT AND PERFECTED

3 FLOOR HOUSE DESIGNS



2 FLOOR HOUSE DESIGNS



1 FLOOR HOUSE DESIGNS



INTEGRATED SOLUTION

Viettel Construction has a mission of "Create a New Life" for Vietnamese people to get better and better with many modern experiences. We provide families

with smart device solutions with leading technology products, helping them have more time to enjoy their life.

OUR COMMITMENT:

GENUINE PRODUCTS



WARRANTY ACROSS 63 PROVINCES/CITIES.



ATTRACTIVE PRICE POLICY



01 ► HOUSEHOLD INTEGRATED SOLUTIONS

With the business development motto "All in one", Viettel Construction is a distributor of a variety of essential household products such as washing machines, refrigerators, televisions, washing machines...

Sales staff present in 63 provinces (including staff, distribution agents, sales collaborators), Viettel Construction can meet all shopping needs of Vietnamese families.

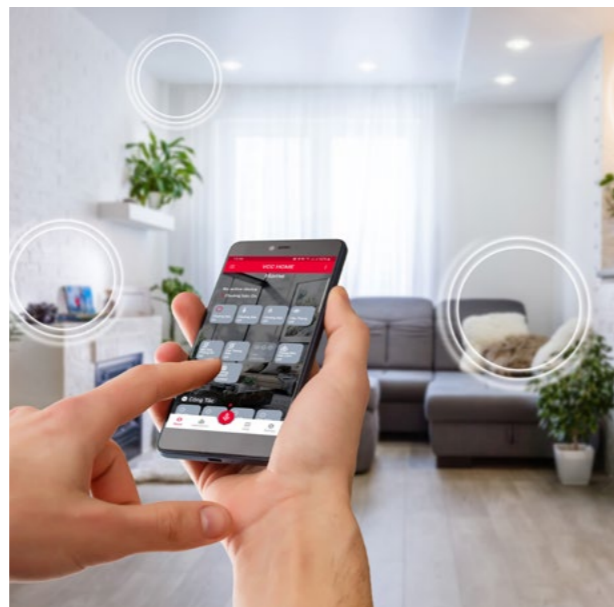
Bên cạnh đó, nhằm mang đến những sản phẩm có chất lượng tốt và giá cả phải chăng, Viettel Construction đang phát triển dòng sản phẩm dành cho nhà bếp với thương hiệu "AIO – Đa dịch vụ, một điểm chạm" đến tất cả các hộ gia đình Việt. Tiêu biểu như: bếp từ AIO, quạt sưởi AIO,...



02 ► SMART HOME

With the modern smart home solutions, customers will be able to control the home remotely (whether at work, traveling, ...) through an internet-connected smartphone. That helps the house owners reduce number of normal actions, improve quality and experience of life.

- Control lighting, air conditioning, hot and cold systems, and electrical equipment from anywhere.
- Lock and unlock doors automatically.
- Save money from reducing monthly electricity bills.
- Monitor security system.
- Communicate with voice with the devices.
- Help keep bond with family.
- Enjoy a smart, classy life.
- Enjoy a smart, classy life..



► INDIVIDUAL CUSTOMER SOLUTIONS

03 ► ICT

A 24/7 comprehensive system of wireless and local security solutions using modern technologies.



1. Surveillance equipment (camera)
Multi-layer security camera solution to help monitor the house comprehensively.



2. Connected equipment (wifi)
The wifi system solution covers every corner of the apartments/houses and accesses the internet in a snap.



3. Technology equipment
System of products supporting data storage such as HDD, memory card,...

04 ► M&E

Viettel Construction supplies, constructs and installs electromechanical equipment and solutions, with leading brands in the world such as: Daikin, Samsung, Panasonic, Electrolux, Sanyo, Toshiba... we create spaces. home, comfortable and safe work.

- Air-conditioning solutions.
- Water purification solutions.
- Solutions for light electricity, heavy power and lighting.
- Water supply and drainage solutions.
- Elevators.

THE ADVANTAGES



INDIVIDUAL CUSTOMER SOLUTIONS ◀

05 ► SOLAR POWER

Solar power solutions using natural light will help households save electricity costs, minimize national electricity overload, protect the environment and

be a profitable source of investment for households when selling electricity to EVN.



Average cut 50-100% of electricity cost/month.



Payback only after 4-5 years.

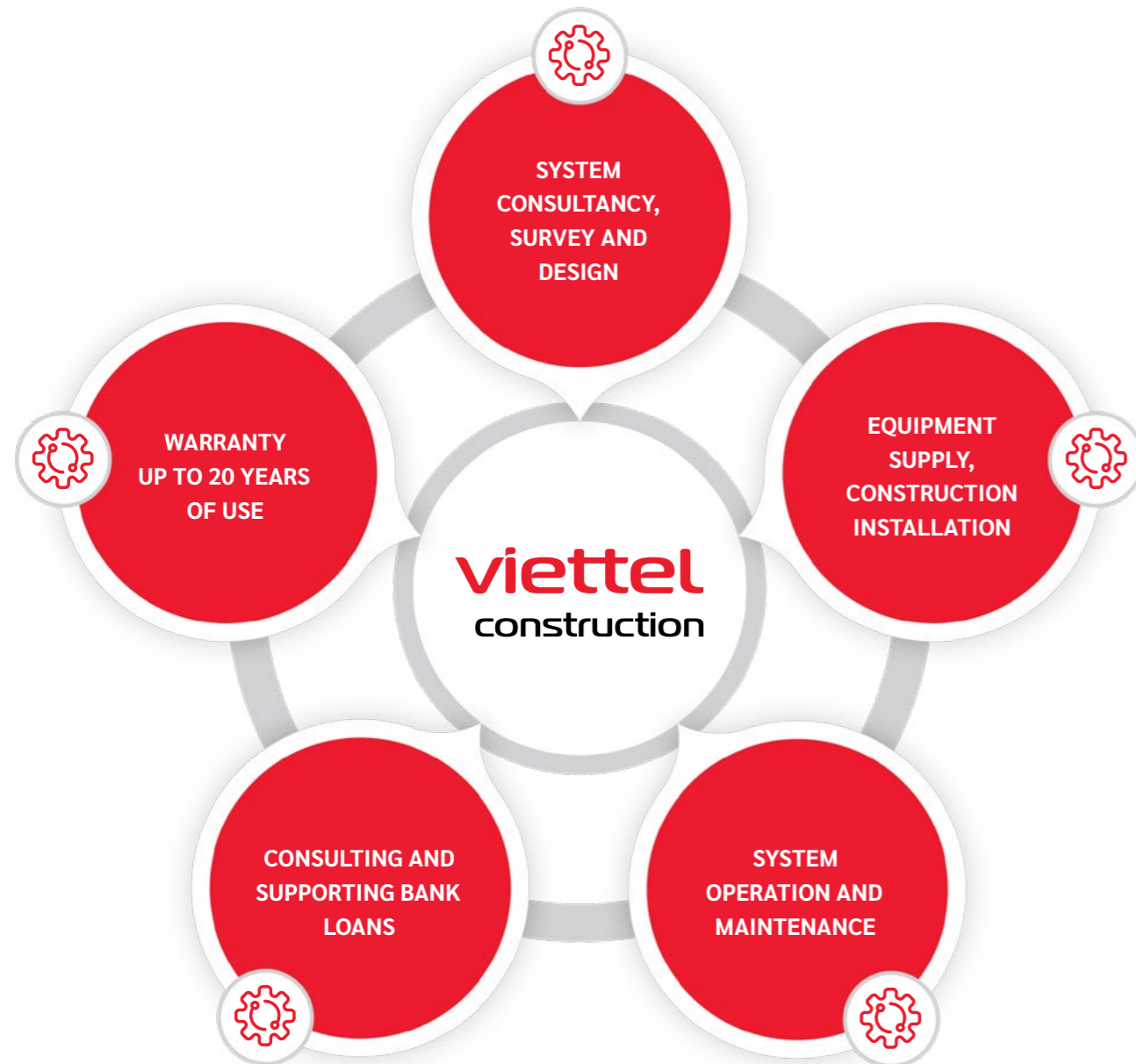


Reduce greenhouse gas and CO₂ emissions, water and noise pollution.



Investment and profit value from solar power system up to 25 years.

WE OFFER A COMPREHENSIVE SOLUTIONS



5.1. ROOFTOP SOLAR SOLUTIONS



5.2. SOLAR ENERGY LIGHTING SOLUTIONS

Providing lighting systems thanks to natural light, helping rural and urban areas improve the quality of life, warrant traffic safety and security. » Suntek solar lamp products

» Lotus solar lamp products



HOUSEHOLD TECHNICAL SERVICES

The system of solutions to support households in the process of using the house, from warranty and maintenance of electronic equipment, refrigeration,... to the solar energy system.

- ▶ Modern technology of international standards.
- ▶ Technical staff with many years of experience and high expertise.
- ▶ Modern equipment and machinery system.
- ▶ Professional process - fast - prestige - quality.
- ▶ Ready to serve customers 24/7.
- ▶ Competitive price in the market.

SERVICES PROVIDED:



01 ▶ HOME SERVICES

ELECTRICAL EQUIPMENT MAINTENANCE AND REPAIR.

All-kind air conditioner maintenance.

Maintenance and cleaning of washing machines.

Maintenance and hygiene of the water heater

Maintenance of electric fans, air-conditioning fans



Maintenance and cleaning of the water filter



Refrigerator cleaning and maintenance



Light electrical repair

02 ▶ IT SERVICES

OFFICE EQUIPMENT MAINTENANCE AND CLEANING SERVICES

Computers/ Laptop



Printers/ Photocopiers



Scanner



Projectors



Network management



Software/hardware troubleshooting

03 ▶ SOLAR SERVICES

COMPREHENSIVE SERVICE OF OPERATION, MONITORING AND MAINTENANCE OF SOLAR BATTERY SYSTEM



» **Monitoring service:** Actively monitor the system, detect hazards and plan maintenance activities.



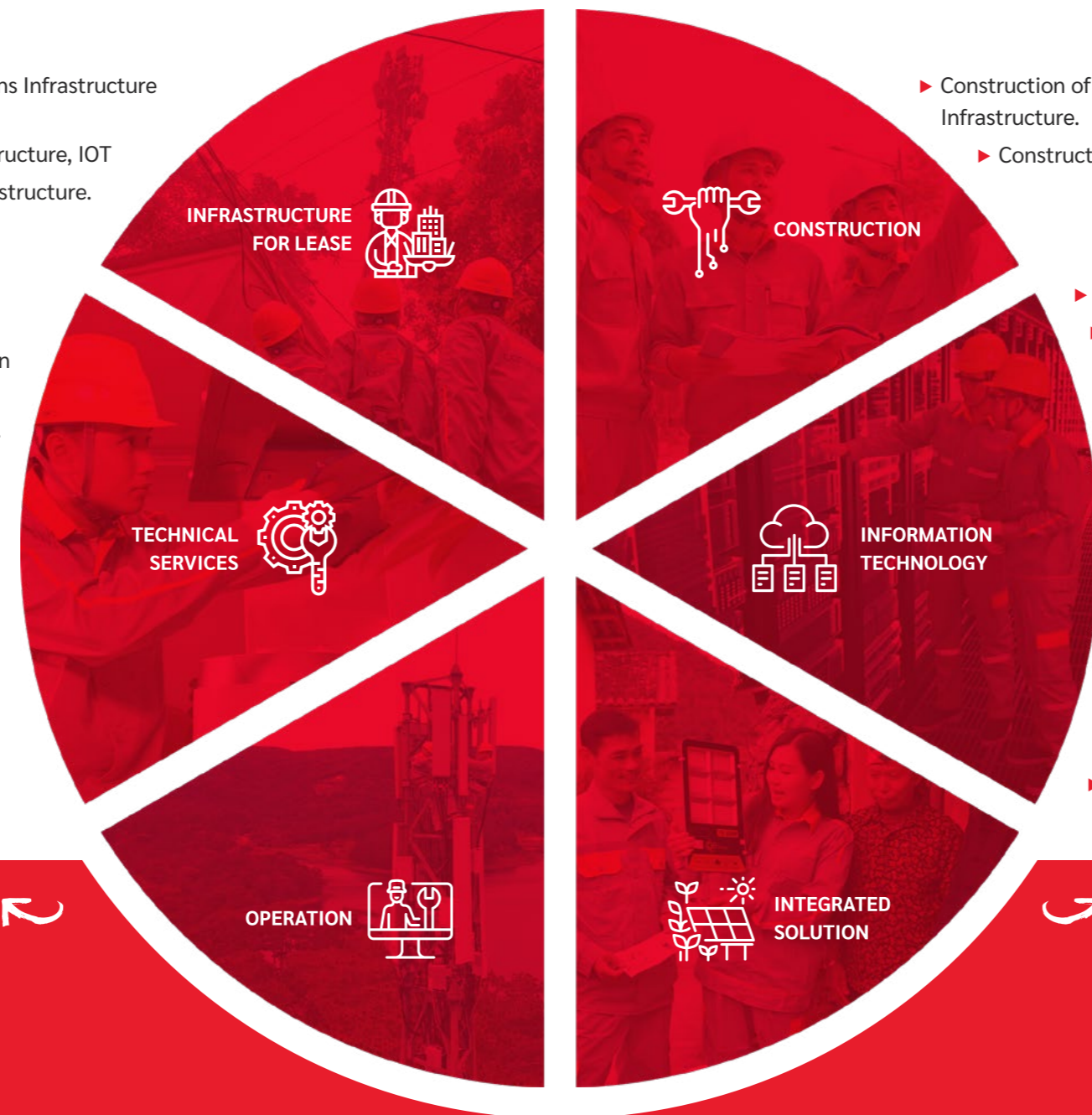
» **System operation:** Ensure the system operates stably 24/7.



» **System Maintenance:** Implement maintenance, avoid damage and optimize the efficiency of the solar battery system.

ENTERPRISE CUSTOMER SOLUTIONS

SERVICE ECOSYSTEM



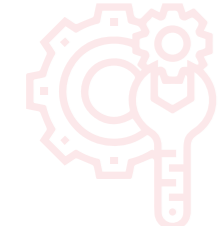
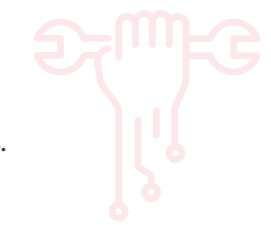
- ▶ Leasing Telecommunications Infrastructure (BTS, transmission).
- ▶ Leasing Technology Infrastructure, IOT
- ▶ Leasing Smart Energy Infrastructure.

INFRASTRUCTURE FOR LEASE



CONSTRUCTION

- ▶ Construction of Telecommunication Infrastructure.
- ▶ Construction of resorts and villas.



- ▶ Provide technical services for businesses.
- ▶ Solar energy system monitoring, operation and maintenance services.
- ▶ Maintenance and repair of office equipment.
- ▶ Operation and maintenance of telecommunications infrastructure.

TECHNICAL SERVICES



INFORMATION TECHNOLOGY

- ▶ Consulting enterprise digital transformation.
- ▶ IT solution outsourcing service.
- ▶ IT deploying and operating service.
- ▶ Business support software solutions.
- ▶ ERP software solutions.



- ▶ Installing, operating and optimizing infrastructure: telecommunications network, information technology, solar energy.
- ▶ Technical operation services for businesses.
- ▶ Solar energy system operation services.

OPERATION



INTEGRATED SOLUTION

- ▶ Information & Communication Technologies
- ▶ Solution of supplying and installing M&E, home appliances (M&E).
- ▶ Solar Energy Solutions.
- ▶ Smart Construction Solutions.
- ▶ Operation Administration Solutions.



5S Applying IT and 5S activities to ensure progress and quality of works.

DEPLOYMENT CAPACITY

Accompanying many large projects across the country with investors VinGroup, FLC, WTO, VFI, Trung Nam, APEC Group, Danko Group, Nova Land, Flamingo, Deo Ca Group, EVN, CMC, VietinBank,...

Viettel Construction Corporation is gradually affirming its role and position in the fields of supply and internal capacity possessed.



Application of modern equipment and tools.



Licensing for the construction of buildings up to 30 floors.



Applying ISO 45001:2018 occupational health and safety management system certificates and training in occupational safety during construction.



Equipped with intelligent solutions in the apartments to provide a total solution system.



11,000 qualified personnel across 63 provinces / cities.



12 years of civil construction experience, 26 years of tele-communication infrastructure construction and installation experience.

B2B CONSTRUCTION SERVICES

- ▶ Guarantee policy with 05% of the project value for the investors to keep until 100% of the construction volume is accepted.
- ▶ All the construction works' quality are ensured, in case of failure to ensure quality, re-construction will be organized without any extra cost.
- ▶ Competitive price policy, ensuring profit for two parties.
- ▶ Payment and financial policies: Implementation of construction is accepted before the investor issues payment guarantee; payment could be divided in phases.
- ▶ Personnel organization: 100% of construction site commanders are well trained and experienced Viettel Construction personnel, especially in implementing large-scale projects across the country.

SERVICES PROVIDED



INFRASTRUCTURE BUILDING

Traffic, drainage, auxiliary systems...



HOUSE BUILDING

Urban areas, offices, factories, warehouses,...



TECHNICAL INFRASTRUCTURE BUILDING

Mechanical and electrical system, telecommunications, information technology, smart infrastructure.



INTEGRATED SOLUTIONS

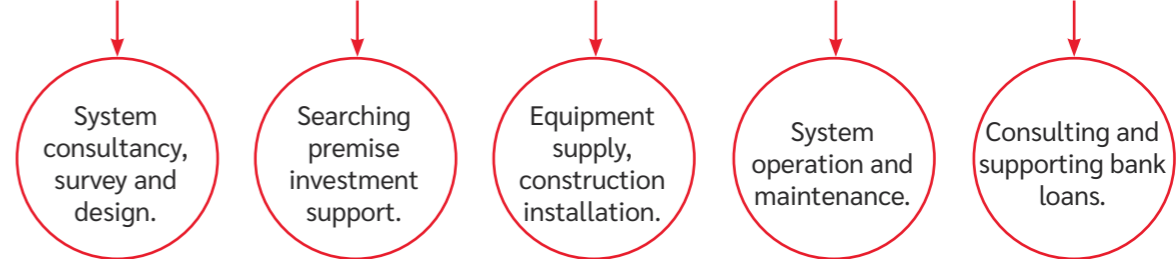
Accompanying with the development trend of Industry 4.0, Viettel Construction brings a system of smart and safe solutions those help businesses increasingly develop and make the most effectively use of technology resources.

01 ▶ SOLAR ENERGY

8,000+ customers have been using the renewable energy power solution: rooftop solar power; solar lights of Viettel Construction. We are constantly striving to bring the best quality works, to meet the expectations of customers.

<p>↓</p> <p>50-100%</p> <p>⌵</p> <p>Average cut 50 - 100% of electricity cost/month.</p>	<p>▶ Cooling, value and aesthetics increasing for the buildings and houses.</p> <p>▶ Reducing the impact of nature on the infrastructure of the works.</p>		<p>↓</p> <p>CO₂</p> <p>Reduce greenhouse gas and CO₂ emissions, water and noise pollution.</p>
	<p>4-5 YEARS</p> <p>Payback only after 4-5 years.</p>	<p>25 YEARS</p> <p>Investment and profit value from solar power system up to 25 years.</p>	

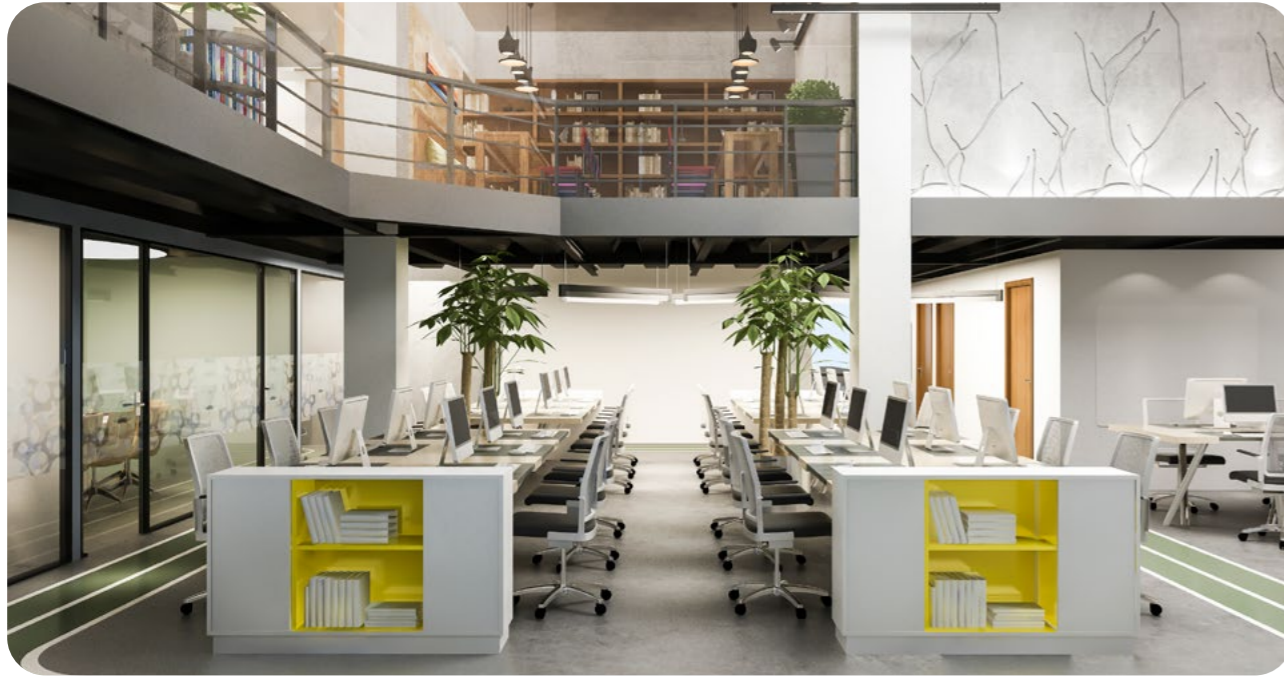
CHOOSE VIETTEL CONSTRUCTION - HAVE A RELIABLE PARTNER



02 ▶ SMART HOME

Viettel Construction Smarthome solutions bring you products, services, and unique smart technology

solution packages to make your workspace smart and convenient.



2.1. SMART HOTEL SOLUTIONS

Smart hotel solutions are applied to help control hotel operations at all times, anywhere and ensure the quality of services that are always up to standard.

- ▶ Smart lighting control.
- ▶ Automatic curtain control.

- ▶ Smart ventilation and air conditioner control to save electricity.
- ▶ Integrated housekeeping and do-not-disturb functions.
- ▶ Connect with the hotel management system: Transparent financial management.



2.2. BUILDING MANAGEMENT SOLUTIONS

BUILDING LIGHTING SYSTEMS

- ▶ Building lighting solutions.
- ▶ Corridor lighting solutions.
- ▶ Warning lighting solutions.



IPARKING SYSTEM AND PGS

- ▶ Control the in and out flows of vehicles with the chip card system.
- ▶ Identify number plates, monitor by camera system,...
- ▶ NetPos multipurpose card solution.
- ▶ CCTV.

- ▶ Traffic monitoring.
- ▶ Face Recognition.
- ▶ Software design.
- ▶ ELV light electrical system.
- ▶ Parking guidance system PGS – vacant basement parking slot notice.



2.3. FACTORY AUTOMATION SOLUTIONS

The development of 4.0 technology and artificial intelligence has had a strong impact on businesses in production automation. Changing the production platform to automation and towards smart

automation is important for businesses. Therefore, Viettel Construction offers business automation solutions that are suitable for factories with optimal cost efficiency and application.



03 ▶ ICT

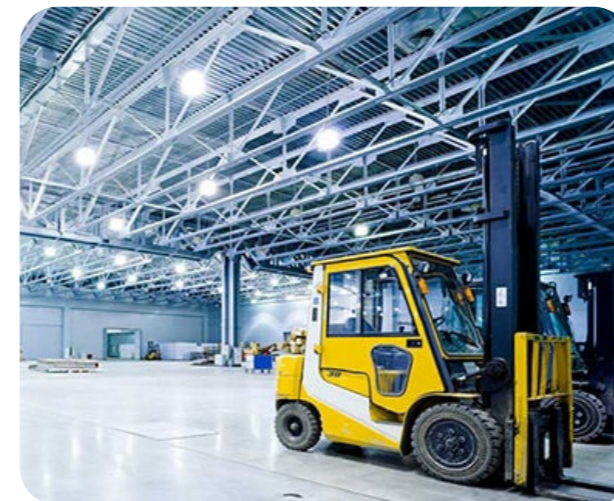
- ▶ **Connected devices (wifi):**
 - Wifi marketing solution for resorts, hotels, cafes.
 - Solution for enterprise LAN, WAN server.
 - Network system solutions for hospitals, schools.
 - Network system solutions for factories,...
- ▶ **Surveillance equipment (camera):**
 - Smart city surveillance camera solution, multi-layer security surveillance and centralized surveillance at the central operating room for the stores/shops.
 - School security solutions.
 - Supermarket security solution.
 - Monitoring solutions for restaurants,...
- ▶ **Applications and softwares (network sharing device, timekeeping device, face recognition monitoring device):**
 - Video Conference Solution.
 - Unauthorized timekeeping prevention solutions.
 - Face recognition and analysis solution using AI.
 - Solution for IPTV.
- ▶ **Technology equipment:** a system of products supporting data storage such as HDD, memory card,...



04 ▶ M&E

Viettel Construction supplies electromechanical solutions and installs equipment with leading electronic brands in the world such as: Daikin, Samsung, Panasonic, Electrolux, Sanyo, Toshiba ... we create comfortable safe home and work spaces.

- ▶ Air-conditioning solutions.
- ▶ Water purification solutions.
- ▶ Solutions for light electricity, heavy power and lighting.
- ▶ Water supply and drainage solutions.
- ▶ Server infrastructure solutions.
- ▶ Elevator.



NETWORK OPERATION

Viettel Construction is currently implementing the installation, maintenance, operation, optimization, troubleshooting of fixed broadband and mobile systems, transmission for individual customers, businesses and governments.

Currently, Viettel Construction operates Viettel's access network in 63 provinces/cities nationwide and 26 provinces/cities in Cambodia (Unitel), Myanmar (Mytel). In addition, Viettel Construction is also operating the fiber optic network for the Ministry of Public Security, CMC, and Base Transceiver Stations for NTD (Myanmar) and promoting operations for other partners (both domestic and overseas).

SOLUTIONS PROVIDED:

TELECOMMUNICATION INFRASTRUCTURE OPERATION SERVICES

- » Operating IT telecommunication system.
- » Optimising the IT systems and networks.
- » Production and sale of electronic and telecommunications equipment, components.
- » IT system, smart infrastructure and building management and operation.



INFORMATION TECHNOLOGY



With a team of experts who have many years of experience and outstanding achievements in the field of Information Technology, Viettel Construction confidently accompanies with businesses on the challenging digital transformation journey. With the message: **"Actively transforming, innovating to make a breakthrough"**, Viettel Construction would like to create a digital ecosystem - a place to actualise the aspirations of businesses. We have been researching and creating new technology solutions,

optimizing all business activities and costs such as: IT operation package for businesses; Customer Relationship Management software; Financial and Accounting Management Software, Warehouse and Asset Management Software, Payroll Software,...

01 ► CONSULTING AND IMPLEMENTING DIGITAL TRANSFORMATION FOR BUSINESSES

Digital transformation offers the opportunity to open up a new business model on a digital platform towards the goal of supporting enterprises to have outstanding development in the era of Technology 4.0. We provide the following digital transformation services:

- Review and assess the current digital maturity of an enterprise.

- Setting up Digital Strategy - Digital Culture.
- Consulting, building equipment infrastructure and connection.
- Consulting, building operation procedures, KPI.
- Consulting, building data infrastructure.
- Consulting, building applications.

02 ► DEPLOYMENT IT INFRASTRUCTURE SERVICES

With 28 years of experience in deploying, operating telecommunication and information technology

systems inside and outside the Viettel Group, we provide:

Consulting and deploying IT infrastructure for businesses.

Business IT operation package.

Maintaining stability, consolidating all activities to help businesses optimize costs of human resources, printed documents, ... at the same time, simplify

and save time for all work processes. This is one of the important factors determining the survival of an enterprise.

03 ► GROUP OF ENTERPRISE MANAGEMENT SOFTWARE SOLUTIONS (ERP)

ERP software (Enterprise Resource Planning) or commonly understood as Enterprise Resource Planning System is the means and tool to support enterprises in management, evaluation and operation of activities, projects, personnel and resources:

- Financial and accounting management
- Asset warehouse management
- Payroll management
- Vehicle management
- Building corporate internal communication website



04 ► BUSINESS SUPPORT SOFTWARE SOLUTIONS

The service is designed to solve all the "weak points" of businesses such as dispersed information, time and cost waste due to inappropriate manual processes that helps businesses quickly "integrate" in the period of digital transformation and make a breakthrough.

- Job collaboration management software.
- Construction management software.
- Telecommunication, IT, IoT, Solar system operation softwares, AIO direct retail channel management software.
- Customer relationship management software (CRM).
- Business Intelligence software solutions (BI).



INFRASTRUCTURE FOR LEASE

Investing in building rental infrastructure; Acquiring, consolidating, improving and upgrading infrastructure for:

- Other telecommunications businesses hire to provide services.
- Agencies and governments operate public and social services (IOT infrastructure, Smart City).



TELECOM INFRASTRUCTURE LEASE



TECHNOLOGY INFRASTRUCTURE LEASE

- Lease of telecommunications infrastructure.
- Transmission rental.
- Construction of underground, urban embellishment (sluices, cables).
- Coverage of Inbuilding building.

- Smart energy infrastructure leasing.
- Leasing technology infrastructure & IOT.



ENTERPRISE TECHNICAL SERVICES

01 ▶ HOME SERVICES

Service maintenance, repair, installation and maintenance of refrigeration equipment, civil electricity for businesses.

Is a service package for equipment maintenance and repair for businesses. From simple electrical systems to complex problems such as air conditioning systems, electricity and water, electronics,... Ensure stable operation, optimum productivity and cost savings for businesses.

BENEFITS OF THE SERVICE FOR BUSINESSES:

- ▶ Increase equipment life and durability
- ▶ Increased operating efficiency
- ▶ Energy saving
- ▶ Ensure user safety

02 ▶ SOLAR SERVICES

OPERATION, MONITORING AND MAINTENANCE OF SOLAR ENERGY SYSTEM

To increase the efficiency of solar panel production, we provide a comprehensive solar system care service for businesses.



SOLAR SERVICES SERVICE PACKAGES INCLUDE:

- ▶ Clean the battery panel
- ▶ Monitoring system
- ▶ Check, maintain and optimize the system
- ▶ Troubleshooting, repairing and replacing equipment and supplies
- ▶ Inverter rental



BENEFITS OF THE SERVICE FOR BUSINESSES:

- ▶ Save management and operating costs
- ▶ Prevention of fire and explosion, minimizing risks
- ▶ Collect solar energy efficiency and productivity



03 ► IT SERVICES

MAINTENANCE AND REPAIR OF OFFICE EQUIPMENT

As a solution to business IT problems encountered during operation, outsourcing helps businesses save a lot of their costs and human resources, and ensures that the core work of the business is always up and running stability.

With the strength of experience in operating large projects as well as available resources, it will be the basis to become the first choice for businesses IT Support hiring needs.



IT SUPPORT SERVICES INCLUDES:

Office Equipment Maintenance	Other Services
1. Computer/laptop	1. Join Domain
2. Printer/copier	2. Install anti-virus software
3. Fax/Scanner	3. Proxy Settings
4. Telephone exchange	4. Install one agent
5. Projector	5. Reinstall operating system, applications as required
6. Network management	6. Install new computer
7. Hardware/software troubleshooting	7. Install external support devices (wifi transmitter, barcode gun, timekeeper, POS machine).

04 ► OPERATION SERVICES

Operation Services – Service of installation, maintenance, optimization of operation, troubleshooting of fixed broadband systems and mobile systems, transmission for businesses and governments, ensuring stable operation of the system. , optimizing profits for customers is what the Viettel Construction team is aiming for.

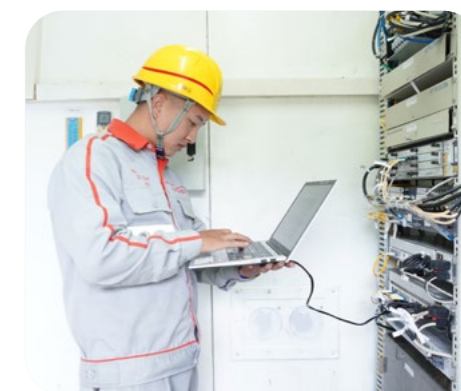
OPERATION OF OPTICAL CABLE:

1	Response to fiber optic communication
2	Maintenance, repair and consolidation of transmission network infrastructure



STATION OPERATION:

I	Maintenance of telecommunications stations
1	Response to fiber optic communication
2	Maintenance, repair and consolidation of transmission network infrastructure
II	Operation and periodic maintenance of air conditioners and generators
1	Maintenance of the indoor unit
2	Outdoor unit maintenance
3	Check and maintain the compressor and gas circuit
4	Check and maintain the electrical system
5	Generator maintenance





**CHAPTER 3:
REMARKABLE PROJECTS**

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Technical services	59

CONSTRUCTION

01 ▶ TOP 500 GROUP / REAL ESTATE COMPANY



▶ Vinhomes Dream City - Hung Yen Project



▶ Nidco Thinh Loi Urban Area Project - Vinh Park River



▶ APEC Mandala Wyndham Mui Ne Project



▶ Aqua WaterFront City Dong Nai project



▶ Tran Anh Project (Phuc An Asuka)



▶ Project of mixed-use urban area, high-class entertainment II-HH11 Bac Giang



▶ FLC Luxury Resort Vinh Phuc



▶ Golden Hills Da Nang Project



▶ Louis City Hoang Mai Urban Area



▶ Danko City Thai Nguyen Project



▶ Flamingo Dai Lai Resort Project



▶ Con Gai Stream Villa Project - Thach That - Hanoi



▶ Project Hinode Royal Park Kim Chung - Di Trach



▶ Gem Sky World Urban Area Project



▶ Detached Villas Vinhomes Ben Doan - Ha Long



▶ Detached Villas FLC Ha Long

02 ▶ STATE BUDGET PROJECTS



LONG THANH AIRPORT PROJECT
Investor: Vietnam Airlines Corporation (ACV)



VIETTEL SPORTS & VIETTEL ACADEMY COMPLEX
Investor: Viettel Group



EQUIPMENT & FURNITURE OF CROWNE VIETTEL BUILDING
Investor: Viettel Group



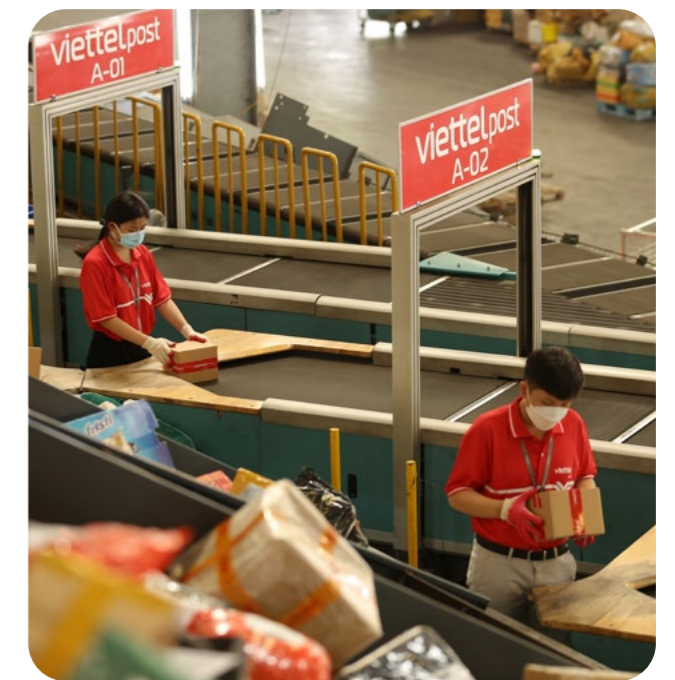
VIETTEL SON LA BUILDING, QUANG BINH, LAO CAI
Investor: Viettel Group



JUNIOR HIGH SCHOOL NINH XA CONSTRUCTION
Investor: Project management of Bac Ninh City



NAVAL REGIMENT 83's BARRACKS - DA NANG
Investor: Vietnam People's Navy



VIETTEL POST DA NANG WAREHOUSE
Investor: Viettel Post

03 ▶ TRAFFIC WORKS - BRIDGE/ROAD, TECHNICAL INFRASTRUCTURE



TIEN GIANG CAI BE INTERCHANGE CONSTRUCTION PROJECT
Investor: Ministry of Transport



BAC GIANG - LANG SON EXPRESS BRIDGE CONSTRUCTION
Investor: Ministry of Transport

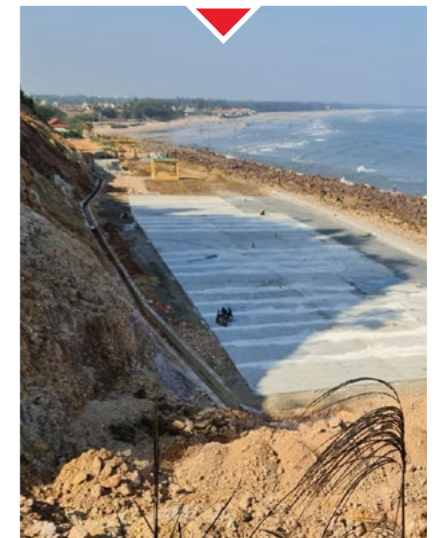
TECHNICAL INFRASTRUCTURE SHOOTING SCHOOL MIEU MON
Investor: Viettel Group



INFRASTRUCTURE OPERATION OF 220KV BAC NINH SUPPLY STATION 3
Investor: Song Da Corporation



MANUFACTURING INFRASTRUCTURE OF SHOOTING SCHOOL QUYNH LUU BEACH
Investor: Viettel Group



04 ▶ TELECOM INFRASTRUCTURE



EVN HCMC underground construction project



Border communication station project



Construction and operation transmission project of CMC



Fiber optic cable construction projects for Mobifone



Construction and operation project of fiber optic cable Ministry of Public Security



Non-stop toll station project EPASS



VinFast electric charging station project

INTEGRATED SOLUTIONS



SAPA
LADY HILL
RESORT

Construction of light power system at Sapa Lady Hill resort project - Lao Cai



VINHOMES
imperia

Provide smart home solutions and security solutions Vinhomes Imperia (Hai Phong)



VINFAST

Construction and completion of showroom system Vinfast (Quang Binh)



AQHLAND

Central intelligent control system for An Quy Hung apartment building (Ha Noi)



viettel
solutions

Operating Vcam system for Viettel Enterprise Solution Corporation



HODECO

Air-conditioning system of Hodeco Real Estate Joint Stock Company (Vung Tau)



Supervision camera system for Phuong Dong Commercial Joint Stock Bank (nationwide)



Apartment fiber optic systems for Ecoba Project (Hai Phong)



Solar power system for Bac Lieu Electricity (2,1 MWP)



Solar power system for Thuan Minh 2 Project, Binh Thuan (50 MWp)



Videoconferencing system for VietinBank (nationwide)



Solar power system for Dong Quang Textile Joint Stock Company (40 MWP)



Solar power system for Phu My, Binh Thuan (5 MWp)



Solar power system for Thăng Long Group, Ninh Thuan, Binh Thuan, Phu Yen (10 MWp)

INFORMATION TECHNOLOGY



Contract management software (IMS)



Construction progress management software (COMS)



Complete electronic settlement software



Outsourcing operation software (GNOC, NIMS, VSMART, QLCTKT)



AIO (Staff, Partner)



VCC Solar Monitoring Management Software



CRM Software



Collaboration Software

INFRASTRUCTURE FOR LEASE



Leasing 2,600 km fiber optic system (Mobifone)



Renting a system of 1,500 BTS stations (Viettel, Vinaphone, Mobifone)



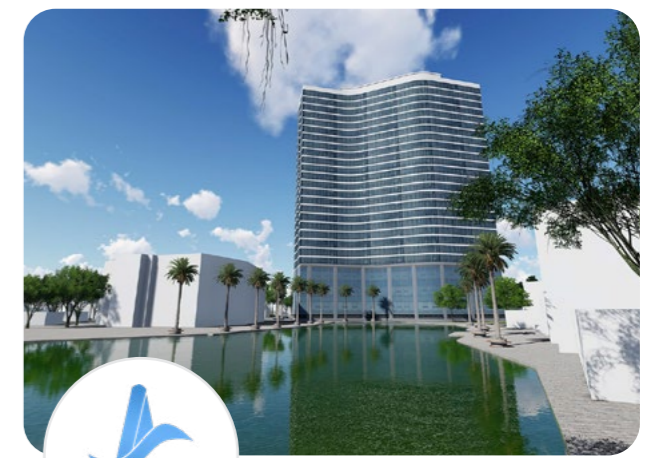
DAS system - Covering Samsora Premier 105 building, Hanoi (100.000 m2)



DAS system - Covering Samsora Premier 105 building, Hanoi (100.000 m2)



DAS system - Covering The Manor Crown building, Hue (52.000 m2)



DAS system - Covering Aqua Park Bac Giang building (60.000 m2)

NETWORK OPERATION



Operation of the telecommunication network for Viettel Group



Operation of the telecommunication network for Viettel Group



Operation of Mytel telecommunication network, Myanmar



Operation of the telecommunication network for Viettel Group



Operation of optical cable network of Information Security Department, Ministry of Public Security



Operation of CMC Telecom optical cable anetwork

TECHNICAL SERVICES

01 ► SOLAR SERVICES



Operating rooftop solar power systems for CME Solar partners in 8 provinces (20.6 MWP)



Cleaning and maintaining the solar energy system of V-KOM Quang Binh Investment Joint Stock Company (1 MWP)



Operating solar system for VIETKING Import-Export Co., Ltd (1 MWP)



Operating the solar system for HBM Long An Investment Joint Stock Company (6 MWP)

02 ► HOME SERVICES



Maintain the water heater system at Vinmec Danang Hospital



Maintenance of air conditioning system at Bac Kan Provincial General Hospital



Package maintenance of 530 air conditioners at Tra Vinh Provincial Police Headquarters



Maintain the optical cable system of the Ministry of Public Security



Cleaning and maintaining industrial air conditioning systems at Thuan Thinh Phat Industrial Trading Service Co., Ltd



Repairing new rural electrical lines in Binh Dong Commune - Binh Son - Quang Ngai

03 ► IT SERVICES



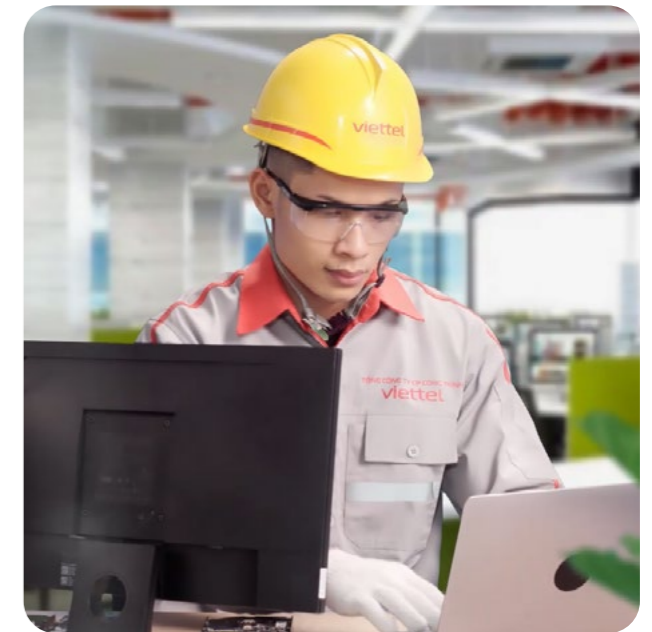
Maintain information technology system of Ha Thanh Hospital, Hanoi



Maintain information technology system of Nghe An Obstetrics and Pediatrics Hospital



Installing BMS system for Lady Hill Resort Sapa Hotel



Providing IT Services for Viet A Communication Technology Joint Stock Company



**CHAPTER 4:
SUSTAINABLE DEVELOPMENT**

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Sustainable Workforce Development _____ 64

Business For Society _____ 65

Corporate Social Responsibility _____ 66

SUSTAINABLE VISION

In the next 05 years, Viettel Construction will continue to accelerate digital transformation and reach the highest digital maturity in 2025. We consider that the key to sustainable development and becoming the most effective investor, operator and provider of

smart products and services with modern technology, complete business. We are providing the No 1 smart digital infrastructure in Vietnam and operating on a digital platform that will make us become a billion-dollar company in future.

SUSTAINABLE WORKFORCE DEVELOPMENT

Focusing on the central factor of human resources, Viettel Construction takes care on each individual employee as the core in the process of building a

growing business, as typical brand ambassadors in contact with customers and satisfying the following factors:



BUSINESS FOR SOCIETY

After completing well the country's duty to build telecommunications network infrastructure, Viettel Construction has continued to expand its

business on the basis of engineering, applying science and technology to improve the quality of life in society.



In addition, Viettel Construction is currently promoting the activities of "Greening Vietnamese roofs" with a system of energy solutions such as rooftop solar power, solar lights, and wind power. With the goal of making best use of the endowed natural resources, minimizing the overload of the national electricity system and protecting the environment.

An enclosed Viettel Construction ecosystem is made of all solutions from design consultancy, construction, completion, installation of home equipment system to current solutions for businesses. All are for the purpose of helping improve the life quality of Vietnamese people day by day.



CORPORATE SOCIAL RESPONSIBILITY



Besides the activities of providing products and services that bring new life to people across the country. In the spirit of 3P that is People, Planet and Profit, Viettel Construction also performs social activities: Support colleagues, children in difficult circumstances, carry out projects volunteering in remote areas, building many gratitude houses and renovating social works...

Through 4 main funds:

FUNDS Children Protection Fund:

1

- ▶ Support treatment costs for children with serious diseases and people in difficult circumstances.
- ▶ Grant scholarships, study equipment, build kindergartens and play grounds for children in mountainous, ethnic minority and remote areas.
- ▶ Subsidy for living in areas hit by natural disasters, floods and epidemics.

FUNDS Poverty Protection Fund:

2

- ▶ Supporting the poor to overcome difficulties to escape poverty, aiming to reduce poverty sustainably with the country.

FUNDS The gratitude fund:

3

- ▶ Viettel Construction assists in building and repairing houses, visiting people with meritorious services to the revolution or relatives of people with meritorious services to the revolution.
- ▶ Renovate cemeteries, monuments, build stele houses bearing martyrs' names.

FUNDS Labour Union Fund:

4

- ▶ Support and reward members with outstanding achievements in their work or in difficult circumstances in life.
- ▶ Support people in areas affected by rain, floods, and natural disasters.

CHAPTER 5: ABOUT US

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Certificate - ISO _____	75
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LEADERSHIP

BOARD OF DIRECTORS



DO MANH HUNG
Chairman of the board



PHAM DINH TRUONG
Member of the board



NGUYEN QUANG KHAI
Independent member of the board



NGUYEN TAT TRUONG
Member of the board

BOARD OF SUPERVISORS



NGO QUANG TUE
Head of the board



MAI THI ANH
Member of the board



PHAM HONG QUAN
Member of the board

BOARD OF MANAGEMENT



PHAM DINH TRUONG
CEO



NGUYEN HUY DUNG
Deputy CEO



DAO THU HIEN
Deputy CEO



NGUYEN THAI HUNG
Deputy CEO



GRAND AWARDS

STATE ORDERS



FATHERLAND DEFENSE ORDER
FIRST CLASS



FATHERLAND DEFENSE ORDER
SECOND CLASS



LABOR ORDER
THIRD CLASS



SAO KHUE



VIETNAM EXCELLENT BRAND



FORBES



INDUSTRIE 4.0 AWARDS



VIETNAM DIGITAL AWARDS



PROFIT500



VIETNAM BEST GROWTH



ANPHABE



STEVIE AWARDS 2020



PEOPLE CHOICE'S AWARDS



GLOBEE

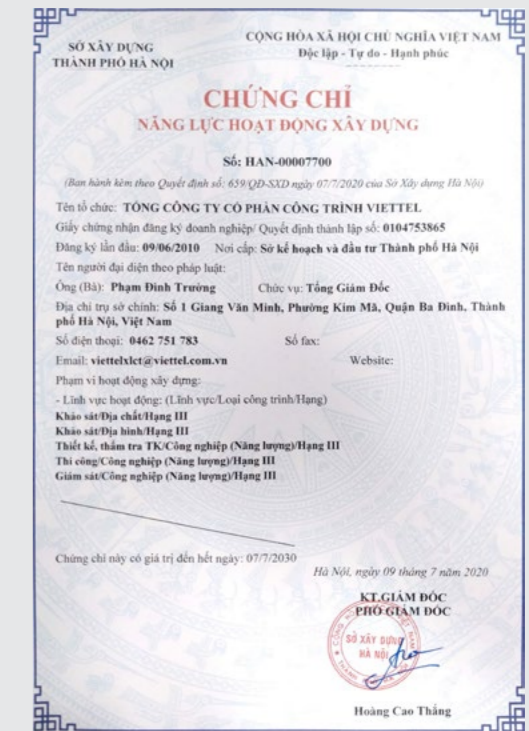


VIETNAM VALUE

Based on business results continuously exceeding the annual plans, Viettel Construction is honored to take part in many domestic and foreign rankings and receive awards such as: Top 50 Best Growth Enterprises in Vietnam, Top 50 Best Growth Enterprises in Vietnam

50 Excellent Profitable Enterprises in Vietnam, Top 500 Largest Enterprises in Vietnam, Top 50 Best Listed Companies in Vietnam, Excellent Digital Transformation Companies, Top 100 Best Places to Work in Vietnam,...

CERTIFICATE - ISO



PARTNERSHIPS



SUBSIDIARIES AND AFFILIATES

HEADQUATER

📍 No.6 Pham Van Bach Str, Yen Hoa Ward, Cau Giay District, Ha Noi
☎ 1900 989 868

AN GIANG VCC BRANCH

📍 269B, Nguyen Thai Hoc, My Hoa Ward, Long Xuyen City, An Giang
☎ 0327 067 777

BA RIA - VUNG TAU VCC BRANCH

📍 205A Le Hong Phong Street, Ward 8, Vung Tau City, Ba Ria - Vung Tau Province
☎ 0963 538 777

BAC GIANG VCC BRANCH

📍 No 4A, Hoang Van Thu Street, Bac Giang City, Bac Giang Province
☎ 0326 907 777

BAC KAN VCC BRANCH

📍 46 Group 10, Phung Chi Kien Ward, Bac Kan City, Bac Kan Province
☎ 0326 767 777

BAC LIEU VCC BRANCH

📍 No 02, National Highway 1A, Ward 7, Bac Lieu City, Bac Lieu Province
☎ 0327 157 777

BAC NINH VCC BRANCH

📍 Vu Street, Dai Phuc, Bac Ninh City, Bac Ninh Province
☎ 0326 597 777

BEN TRE VCC BRANCH

📍 68C Nguyen Van Tu, Ward 7, Ben Tre City, Ben Tre Province
☎ 0327 197 777

BINH DINH VCC BRANCH

📍 01 Dinh Bo Linh, Le Loi, Quy Nhon City, Binh Dinh Province
☎ 0326 987 777

BINH DUONG VCC BRANCH

📍 No 277, Binh Duong Boulevard, Thu Dau Mot, Binh Duong Province
☎ 0989 400 061

BINH PHUOC VCC BRANCH

📍 818 Phu Rieng Do, Tan Xuan Ward, Dong Xoai City, Binh Phuoc Province
☎ 0326 027 777

BINH THUAN VCC BRANCH

📍 Viettel Building, Phu Thuy Ward, Phan Thiet City, Binh Thuan Province
☎ 0328 417 777

CA MAU VCC BRANCH

📍 298 Tran Hung Dao, Ward 5, Ca Mau City, Ca Mau Province
☎ 0327 127 777

CAN THO VCC BRANCH

📍 210 Tran Phu, Cai Khe Ward, Ninh Kieu District, Can Tho City
☎ 0327 107 777

CAO BANG VCC BRANCH

📍 Lot 10, New Urban Area, De Tham Ward, Cao Bang City, Cao Bang Province
☎ 0989 400 012

DA NANG VCC BRANCH

📍 Lot A2-9 Thang Long, Hoa Tho Dong Ward, Cam Le District, Da Nang City
☎ 0326 507 777

DAK LAK VCC BRANCH

📍 48 Ly Tu Trong, Tan An Ward, Buon Ma Thuot City, Dak Lak Province
☎ 0326 917 777

DAK NONG VCC BRANCH

📍 308 Ton Duc Thang Street, Nghia Thanh Ward, Gia Nghia, Dak Nong province
☎ 0326 017 777

DIEN BIEN VCC BRANCH

📍 No. 176 Truong Chinh, Group 9, Tan Thanh Ward, Dien Bien Phu City, Dien Bien Province
☎ 0326 897 777

DONG NAI VCC BRANCH

📍 No 2047 Nguyen Ai Quoc Street, Trung Dung Ward, Bien Hoa City, Dong Nai Province
☎ 0326 267 777

DONG THAP VCC BRANCH

📍 267 Ngo Thoi Nham, Ward 1, Cao Lanh City, Dong Thap Province
☎ 0327 057 777

GIA LAI VCC BRANCH

📍 87-89 Nguyen Tat Thanh, Hoa Lu Ward, Pleiku City, Gia Lai Province
☎ 0326 927 777

HA GIANG VCC BRANCH

📍 218B Nguyen Trai, Ha Giang City, Ha Giang Province
☎ 0326 757 777

HA NAM VCC BRANCH

📍 National Highway 1A, Hai Ba Trung Ward, Phu Ly City, Ha Nam Province
☎ 0326 617 777

HA NOI VCC BRANCH

📍 Bac Ha Building, 219 Trung Kinh, Yen Hoa Ward, Cau Giay District, Ha Noi
☎ 0326 627 777

HA TINH VCC BRANCH

📍 16 Xo Viet Nghe Tinh, Nguyen Du, Ha Tinh City, Ha Tinh Province
☎ 0326 547 777

HAI DUONG VCC BRANCH

📍 169 Bach Dang, Tran Phu, Hai Duong City, Hai Duong Province
☎ 0989 400 030

HAI PHONG VCC BRANCH

📍 Le Hong Phong Street, Thanh To Ward, Hai An, Hai Phong City
☎ 0326 737 777

HAU GIANG VCC BRANCH

📍 65 Vo Van Kiet, Ward 5, Vi Thanh City, Hau Giang
☎ 0327 147 777

HOA BINH VCC BRANCH

📍 Tran Hung Dao Street, Group 8, Quynh Lam Ward, Hoa Binh City, Hoa Binh Province
☎ 0326 637 777

HUNG YEN VCC BRANCH

📍 537 Nguyen Van Linh, Hien Nam Ward, Hung Yen City, Hung Yen Province
☎ 0326 697 777

KHANH HOA VCC BRANCH

📍 9 Vo Thi Sau, Vinh Nguyen Ward, Nha Trang City, Khanh Hoa Province
☎ 0982 626 779

KIEN GIANG VCC BRANCH

📍 654 Nguyen Trung Truc, Vinh Lac, Rach Gia City, Kien Giang Province
☎ 0327 167 777

KON TUM VCC BRANCH

📍 No 1075 Phan Dinh Phung, Quyet Thang Ward, Kon Tum City, Kon Tum Province
☎ 0989 400 051

LAI CHAU VCC BRANCH

📍 Group 10, Tan Phong Ward, Lai Chau City, Lai Chau Province
☎ 0328 517 777

LAM DONG VCC BRANCH

📍 39 Hung Vuong, Ward 9, Da Lat City, Lam Dong Province
☎ 0326 937 777

LANG SON VCC BRANCH

📍 422 Hung Vuong, Mai Pha, Lang Son City, Lang Son Province
☎ 0328 497 777

LAO CAI VCC BRANCH

📍 B6 Tran Hung Dao, Bac Lenh, Lao Cai City, Lao Cai Province
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LONG AN VCC BRANCH

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NAM DINH VCC BRANCH

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NINH THUAN VCC BRANCH

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Phan Rang Thap Cham City, Ninh Thuan Province
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PHU THO VCC BRANCH

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QUANG NAM VCC BRANCH

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QUANG NGAI VCC BRANCH

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☎ 0326 497 777

QUANG NINH VCC BRANCH

📍 70 Nguyen Van Cu, Hong Hai Ward, Ha Long City, Quang Ninh Province
☎ 0326 807 777

QUANG TRI VCC BRANCH

📍 01 Hoang Dieu, Dong Giang, Dong Giang ward, Dong Ha, Quang Tri
☎ 0326 567 777

SOC TRANG VCC BRANCH

📍 84 Le Duan, Ward 3, Soc Trang City, Soc Trang Province
☎ 0326 287 777

SON LA VCC BRANCH

📍 01 Chu Van Thinh, Group 01, To Hieu Ward, Son La City, Son La Province
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TAY NINH VCC BRANCH

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VINH PHUC VCC BRANCH

📍 S1 Area, Chua Ha Urban Area, Dinh Trung Commune, Vinh Yen City, Vinh Phuc Province
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YEN BAI VCC BRANCH

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Create a new life

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